



Key News Update

April 2019

Message from the CEO, Richard Munro Wages policy – will it hurt your profit?



The Federal election is looming fast and our industry is already feeling the impact, a slow down, a pause whilst Australia decides. It has never been a better time to visit Canberra for a hotel deal...

The prospect of an increase to our labor costs by reinstating penalty rates in the first 100 days of a new Government formed by the Labor Party is certainly weighing heavily on many members minds. The counter argument is that the additional wages will result in more expenditure in the economy, which in theory carries some weight. From my view, reinstating a 275% public holiday rate is out of step with employers and employees. I do think we need to offer an incentive (not compensation) for workers on public holidays.

Most want to work for the extra money, but from my experience, I am certain that even at 200% or 'double time' there would be a conga line of employees wanting the extra money.

Of course for you, our members, the additional cost impact forces you to employ skeleton staff and increasing the rate to 275% is counter productive, as only the managers and owners will be there - we simply cannot afford to pay the average worker \$55.61 an hour and expect to still turn a profit. And by the way 'profit' is not a dirty word, it is being vilified as "how dare business make a profit", but of course no-one would ever enter into any business if there was no profit, no one would be employed and no business would ever invest, so that vilification of business has to stop.

The Australian Labor Party have committed to the banning of rate parity clauses in Australia for OTA's and we will hold them to that pledge, but we must have a sensible dialogue on wages and sustainable business practices when it comes to wages, energy and taxes. Please be involved by mailing your views to mail@aaoa.com.au.

I would like to welcome some new sponsors, who are keen to engage with your business and you should support the businesses who support your association. They believe in our industry and are investing in growing the accommodation pie. The new sponsors are AHS Hospitality, Mullins Lawyers, Big4 Holiday Parks, Luxe Outsourced Hotel Services, CashFlow IT Accommodation Finance and Ultimate Performance & Recruitment.

This is likely to be my last column for KNU, and after eight years as the CEO I am going to hand the baton on to a new CEO who will no doubt fight hard to protect and ensure your business is given every chance to prosper. I encourage you all to stay on as members and if you haven't joined yet, remember: there is strength in numbers and you will never change any significant policies watching this from the grandstand - get involved.



Wherever you go, take a top performing super fund.

[Find out more >](#)

*Click here for details. HostPlus Pty Limited ABN 79 008 634 704



The National Advisory Board for Employment has been launched



Pictured: Members of the National Advisory Board for Employment

Left to Right: Troy Schufft, Janette Illingsworth, Con Katsinas, Michelle Bevan, Helen Wood, Anthony Willoughby, Kathryn Dent, David Mansfield

Absent: Lynda Ugarte, Narelle Glynn and Rochelle Choyna

[Click Here](#) for the Full Article.



INTERNATIONAL HOTEL SERVICES

Environment Management – Green Housekeeping Approach

IHS is committed to achieving the highest standards of environmental management in its activities by complying with, and where possible, exceeding industry standards. The IHS **Green Cleaning** program aligns with our ISO Accreditation in Quality, Environment and OH&S.

[Click Here](#) to read more

The AAoA Academy new recruitment video

In collaboration with the National Advisory Board for Employment (NABE), formed by the Accommodation Association of Australia Academy, we have developed an industry led video to promote the career paths and opportunities, which will be showcased to approximately 50,000 job seekers.

[Click Below](#) to Watch

Accommodation Association Strengthens its Leadership

The Accommodation Association of Australia has announced a bolstering of its leadership ranks with the addition of Ms Leanne Harwood, Managing Director, Australasia & Japan InterContinental Hotels Group.

[Click Here](#) for the Full Article



Our 2018 Annual Membership Industry Survey is now - CLOSED!

Thank you to all of you who took the time to participate in the Accommodation Associations annual membership survey. The survey is now officially closed and the 2 winners will be announced soon.

Make sure to keep an eye out for that winning email!



[Why 'Going Digital' Isn't a Reality for Many Australian Small Businesses](#)

Minister for Trade, Tourism, and Investment, Simon Birmingham, says a re-elected Morrison Government will continue to grow Australia's \$136 billion tourism industry as part of our plan to keep the economy strong and generate another 1.25 million jobs across Australia.

[Click Here](#) for the Full Article

[Canberra's Ovolo Nishi hotel reveals new rooms](#)

Ovolo Nishi (formerly Hotel Hotel) in Canberra's cultural precinct of NewActon, has unveiled 17 new micro hotel rooms. In collaboration with the renowned Australian interior design and architecture firm Luchetti Krelle, these much-anticipated micro hotel rooms have been curated with Ovolo's ethos of effortless living.

[Click Here](#) for the Full Article

[The shocking truth about accommodation accidents](#)

Accommodation and food services has an unenviable record on workplace incidents which sees the sector named in the government's Australian Work Health and Safety Strategy as a priority area for reducing "high numbers of work-related injuries and illnesses".

[Click Here](#) for the report.

Upcoming Events - Registrations OPEN!



REGISTER HERE



REGISTER HERE

ONLY 100 SEATS AVAILABLE

Round up of Events



Darwin Advocacy Update – Hosted by Vibe Hotel Darwin Waterfront. AAoA CEO, Richard Munro hosted a round table discussion focusing on key issues such as the threat of AirBnB, workforce challenges and Tourism and Federal Funding.



Gold Coast Breakfast Panel – Hosted by The Star Gold Coast – Was a great opportunity to hear from a panel of experts to understand where they see the industry moving forward to 2030.



AAoA Executive Lunch – Novotel Melbourne Central Hotel - An excellent opportunity for AAoA Victoria State Advisory Board and AAoA members to meet the Hon Martin Pakula MP, Minister for Tourism, Sport and Major Events.



American Express Operations (Frauds/Disputes) Workshop – Hosted by Pullman Melbourne on the Park (VIC) and Novotel Sydney Central (NSW) – A fantastic opportunity for Credit Managers, financial controllers or any key staff responsible for handling financial transactions of guests, to learn all about disputes such as different charge backs, counterfeit cards and more for the accommodation industry.

Upcoming Event Schedule

Upcoming Events

- Adelaide & SA Accommodation Market Update - **21st May 2019 at InterContinental Adelaide, SA**
- Sydney & NSW Accommodation Market Update - **4th June 2019 at The Star, Sydney, NSW**
- Industry Forum, MCEC and MCB briefing - **11th June 2019 at MCEC, VIC**
- Perth & WA Accommodation Market Update - **6th August 2019 at Ingot Hotel Perth, WA**
- Canberra & ACT Accommodation Market Update - **23rd September 2019 at Hotel Realm, Canberra, ACT**

New AAoA Members

On behalf of the AAoA Board and team, we would like to welcome our newest members:

- Pullman Adelaide, SA
- Quality Inn Dubbo International, NSW
- Comfort Inn North Shore, NSW
- Alto Hotel on Bourke, VIC
- Intercontinental Melbourne The Rialto, VIC

[Join Now](#)

- Industry Forum - **10th October 2019 at William Angliss Institute, VIC**
- Hobart & TAS Accommodation Market Update (Date, Time and Venue TBA)
- Cairns & QLD Accommodation Market Update (Date, Time and Venue TBA)
- Bendigo Regional Forum (Date, Time and Venue TBA)
- Ballarat Regional Forum (Date, Time and Venue TBA)

For more information on any of the above events, please visit our events calendar at www.aaoa.com.au or contact events@aaoa.com.au



Our Sponsors and Supporters

Platinum Partner



Principal Partner



Gold Sponsors



Silver Sponsors



Bronze Sponsors

